

Online Appendix for:  
Work and Demand Making: Productionist and Consumptionist  
Politics in Latin America

September 7, 2021

## Contents

1	Bivariate Analyses	2
2	Main Analysis Broken Down by Country	4
3	Survey Questions Used to Measure Demand-Making	6

# 1 Bivariate Analyses

Table 1: Demand Making at Work, Bivariate Logistic Regressions

Union Access	1.282*** (0.110)							
Work Network (log)		0.521*** (0.040)						
Income Volatility (log)			-0.235*** (0.059)					
Job Instability				0.087** (0.039)				
Contract					0.914*** (0.101)			
Social Security						1.040*** (0.102)		
Union Experience							1.086*** (0.122)	
Education								0.280*** (0.059)
Observations	2,334	2,092	2,084	2,215	2,286	2,317	2,326	2,334

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01.

Table 2: Productionist Demand Making in the Interest Arena, Bivariate Logistic Regressions

Union Access	0.734*** (0.141)							
Work Network (log)		0.181*** (0.050)						
Income Volatility (log)			0.198*** (0.056)					
Job Instability				0.028 (0.053)				
Contract					-0.050 (0.138)			
Social Security						0.091 (0.133)		
Union Experience							1.213*** (0.144)	
Education								0.023 (0.076)
Observations	2,729	2,241	2,440	2,572	2,654	2,702	2,720	2,729

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01.

Table 3: Consumptionist Demand Making in the Interest Arena, Bivariate Logistic Regressions

Union Access	0.208** (0.100)							
Work Network (log)		0.082*** (0.031)						
Income Volatility (log)			0.074* (0.041)					
Job Instability				0.029 (0.035)				
Contract					0.040 (0.086)			
Social Security						-0.067 (0.086)		
Union Experience							0.718*** (0.109)	
Education								0.117** (0.049)
Observations	2,729	2,241	2,440	2,572	2,654	2,702	2,720	2,729

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01.

Table 4: Political Demand Making in the Interest Arena, Bivariate Logistic Regressions

Union Access	0.016 (0.112)							
Work Network (log)		0.145*** (0.035)						
Income Volatility (log)			0.154*** (0.043)					
Job Instability				0.101*** (0.036)				
Contract					-0.053 (0.096)			
Social Security						0.013 (0.094)		
Union Experience							0.738*** (0.116)	
Education								0.325*** (0.055)
Observations	2,729	2,241	2,440	2,572	2,654	2,702	2,720	2,729

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01.

## 2 Main Analysis Broken Down by Country

Table 5: Multi-Variate Models of Demand Making, Logistic Regressions (Argentina)

	Work Arena	Productionist	Consumptionist	Political
Union Access	0.254 (0.340)	-0.778* (0.427)	-0.308 (0.290)	-1.002*** (0.322)
Work Network (log)	0.673*** (0.122)	0.433*** (0.122)	0.182** (0.087)	0.044 (0.093)
Income Volatility (log)	-0.221* (0.129)	0.165 (0.101)	0.027 (0.082)	0.161* (0.085)
Job Instability	-0.008 (0.149)	0.340** (0.158)	0.104 (0.116)	0.359*** (0.123)
Contract	-0.320 (0.413)	-0.269 (0.417)	0.797** (0.320)	0.812** (0.355)
Social Security	0.665 (0.495)	0.479 (0.550)	-0.555 (0.397)	-0.071 (0.429)
Union Experience	0.380 (0.307)	1.289*** (0.334)	0.467* (0.247)	0.737*** (0.270)
Education	0.229 (0.177)	-0.497** (0.200)	0.032 (0.135)	0.475*** (0.148)
Observations	392	425	425	425

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01. Controls include: Female, Years in Residence, Age, Age Squared and Country.

Table 6: Multi-Variate Models of Demand Making, Logistic Regressions (Chile)

	Work Arena	Productionist	Consumptionist	Political
Union Access	0.853*** (0.277)	0.221 (0.441)	-0.041 (0.301)	-0.503 (0.344)
Work Network (log)	0.092 (0.087)	0.196 (0.127)	0.063 (0.079)	0.389*** (0.090)
Income Volatility (log)	-0.052 (0.125)	0.052 (0.152)	0.278*** (0.098)	0.221** (0.109)
Job Instability	0.283*** (0.087)	0.024 (0.133)	-0.011 (0.095)	0.146* (0.088)
Contract	-0.554 (0.350)	0.587 (0.594)	-0.314 (0.341)	-0.485 (0.374)
Social Security	0.779** (0.374)	-1.303** (0.630)	-0.231 (0.358)	0.102 (0.397)
Union Experience	1.307*** (0.281)	1.322*** (0.411)	0.858*** (0.287)	0.735** (0.325)
Education	-0.103 (0.141)	0.181 (0.216)	0.592*** (0.139)	0.315** (0.154)
Observations	509	560	560	560

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01. Controls include: Female, Years in Residence, Age, Age Squared and Country.

Table 7: **Multi-Variate Models of Demand Making, Logistic Regressions (Peru)**

	Work Arena	Productionist	Consumptionist	Political
Union Access	0.933*** (0.301)	0.004 (0.522)	-0.175 (0.289)	-0.909** (0.408)
Work Network (log)	0.172** (0.086)	0.131 (0.136)	0.023 (0.069)	0.040 (0.083)
Income Volatility (log)	0.359** (0.167)	0.610*** (0.234)	0.024 (0.140)	-0.139 (0.171)
Job Instability	-0.069 (0.106)	0.048 (0.157)	0.083 (0.081)	-0.063 (0.108)
Contract	0.396 (0.261)	-0.128 (0.430)	0.276 (0.217)	-0.139 (0.270)
Social Security	0.706** (0.285)	-0.358 (0.522)	-0.045 (0.253)	-0.081 (0.302)
Union Experience	0.404 (0.350)	1.026** (0.513)	0.757** (0.312)	0.042 (0.372)
Education	0.161 (0.133)	-0.277 (0.214)	-0.037 (0.109)	0.398*** (0.134)
Observations	583	611	611	611

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01. Controls include: Female, Years in Residence, Age, Age Squared and Country.

Table 8: **Multi-Variate Models of Demand Making, Logistic Regressions (Venezuela)**

	Work Arena	Productionist	Consumptionist	Political
Union Access	1.641*** (0.478)	0.865 (0.750)	-0.071 (0.456)	0.278 (0.433)
Work Network (log)	0.794*** (0.171)	0.441* (0.257)	0.052 (0.129)	0.198* (0.115)
Income Volatility (log)	0.421 (0.315)	-0.232 (0.470)	0.377 (0.264)	0.341 (0.245)
Job Instability	0.169 (0.116)	0.214 (0.162)	0.312*** (0.105)	0.204** (0.096)
Contract	-0.402 (0.416)	-0.399 (0.652)	0.707* (0.378)	-0.108 (0.347)
Social Security	0.342 (0.524)	-1.191 (0.756)	0.147 (0.420)	-0.228 (0.405)
Union Experience	2.109*** (0.633)	0.956 (0.799)	0.872* (0.515)	0.963** (0.481)
Education	-0.355 (0.230)	0.671* (0.397)	0.006 (0.194)	-0.032 (0.181)
Observations	277	291	291	291

Note: \*p<0.1, \*\*p<0.05, \*\*\*p<0.01. Controls include: Female, Years in Residence, Age, Age Squared and Country.

### 3 Survey Questions Used to Measure Demand-Making

*The following survey questions were used to measure different forms of demand making and the issues corresponding to each.*

#### **Forms of demand making (Yes/No):**

¿En los últimos cinco años participó en alguna manifestación, marcha, o acto público organizado alrededor de alguno de los problemas como los que hemos estado considerando?

¿En los últimos cinco años contactó alguna oficina, agencia o programa del gobierno nacional, provincial o municipal para tratar de resolver algún problema de este tipo?

¿En los últimos cinco años participó en alguna acción legal, por ejemplo amparos o presentaciones judiciales, para tratar de resolver algún problema como los que estamos considerando?

¿En los últimos cinco años entró en contacto con algún partido político para tratar de resolver algún problema como los que estamos considerando?

¿En los últimos cinco años buscó a alguna persona con influencia y contactos para que lo ayudara o le recomendara cómo resolver problemas como los que hemos estado considerando?

¿Firmó alguna petición en los últimos cinco años para tratar de resolver alguno de los problemas como los que hemos estado considerando?

#### **Issue(s) addressed (open ended question):**

¿Qué problemas estaba tratando de resolver?